



Kiteworks

From Weakest Link to Competitive Advantage

Data Form Security in Regulated Industries

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Management Summary

Data form platforms have become indispensable tools for modern businesses, serving as the digital front door for lead capture, customer surveys, job applications, patient intake, and countless other critical data collection processes. Platforms like Typeform, Gravity Forms, Jotform, and others enable non-technical users to create sophisticated forms in minutes and embed them across websites, emails, and mobile applications. However, this ease of use and widespread adoption creates significant security vulnerabilities that many organizations fail to recognize or adequately address.

The Business-Security Tension

The same features that make form platforms valuable, such as instant deployment, broad embeddability, seamless integrations, and multi-tenant efficiency, systematically undermine security. Default configurations prioritize convenience over protection, shared infrastructure amplifies the impact of individual breaches, and the distributed nature of form deployment creates visibility gaps that complicate monitoring and incident response.

Real-World Impact

This is not a theoretical concern. The 2018 Typeform breach exposed over 100,000 records from organizations including major banks, government agencies, and healthcare providers. The 2025 Gravity Forms supply chain attack compromised over one million websites by injecting malicious code into trusted software distributions. Both incidents demonstrate how form platform vulnerabilities create cascading impacts that extend far beyond the original data collection, affecting customer trust, regulatory compliance, and operational continuity.

Systematic Risk Patterns

Analysis of these incidents reveals consistent failure modes across the form platform ecosystem: unencrypted backup systems that preserve sensitive data long after collection, inadequate monitoring that allows attacks to proceed undetected, complex integration architectures that complicate breach response, and trust relationships that become attack vectors when compromised. These are not isolated vendor issues, but systematic risks inherent to the form platform business model.

Strategic Implications

For organizations, form platform security cannot be treated as a routine vendor selection decision. The business-critical nature of these tools, combined with their broad deployment and sensitive data handling, means that security failures can have enterprise-wide impact. Due diligence must include comprehensive security assessment, ongoing risk monitoring, and alignment of platform capabilities with organizational risk tolerance and regulatory requirements.

Path Forward

This whitepaper provides security leaders and procurement teams with a framework for evaluating form platforms based on security maturity rather than just features and pricing. The three-tier taxonomy presented here, from basic security implementations suitable for low-sensitivity applications to enterprise-grade solutions capable of meeting stringent compliance requirements, enables organizations to make informed decisions that balance operational benefits with security and compliance needs.

The goal is not to avoid form platforms, but to adopt them securely. With proper evaluation, governance, and risk management, organizations can harness the productivity benefits of these powerful tools while protecting the sensitive information they handle and maintaining the trust of customers, employees, and stakeholders who depend on secure data collection processes.



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Introduction

Data forms are the intake ports of modern digital operations. They capture leads for sales and marketing, collect survey feedback for product teams, accept job applications for HR, register attendees for events, enroll patients, and initiate support requests. Because they sit at the very first touchpoint with customers and employees, and because they're easy to create and deploy, form platforms have become one of the most widely used, business-critical components in the SaaS stack.

This paper examines the cybersecurity posture of **third-party data form platforms**—tools that let non-developers create and embed no-code forms without building custom back ends. Representative examples include **Jotform**, **Typeform**, and **Formstack**. These systems are typically delivered as multi-tenant SaaS with drag-and-drop builders, embeddable widgets or iframes, and integrations to adjacent systems (CRMs, marketing automation, HR tools, collaboration suites, and data warehouses). Our focus is the platform layer itself, its architecture, security controls, defaults, and operational practices, rather than custom, hand-coded forms or vertical features embedded inside larger products (e.g., native HubSpot or Salesforce objects). Where relevant, we will compare these ecosystems to highlight unique risks or mitigations.

The data flowing through these platforms is often highly sensitive. Common categories include:

- **Personally identifiable information (PII):** Names, emails, phone numbers, physical addresses, national IDs, dates of birth.
- **Protected health information (PHI):** Intake questionnaires, medical histories, appointment details, insurance information.
- **Financial and transactional data:** Payment details (often via integrated processors), invoicing information, tax identifiers, purchase intents.
- **Operational attachments and free text:** Résumés, contracts, images, or unstructured responses that can inadvertently contain sensitive details.

Collecting and moving this data across browsers, mobile devices, embedded contexts, and third-party integrations creates a broad attack surface. Practical risks include client-side injection in embedded widgets, weak authentication and sharing models, insecure webhook or API configurations, misconfigured defaults that overexpose forms or responses, and gaps in logging, auditing, and vulnerability management. On top of these technical issues, organizations must comply with privacy and industry requirements governing collection, retention, residency, and breach notification.

At the same time, the business imperatives that make these platforms so valuable—speed, ease of use, and deep integration into the go-to-market stack—create natural tensions with security. Non-technical creators can publish forms in minutes; the look and feel can be tailored to corporate branding; forms can be embedded across countless domains; data can be wired directly into CRMs and automation tools. Without strong, security-first defaults and guardrails, those strengths can translate into misconfigurations, data leakage, and hard-to-audit sprawl.

This whitepaper is designed to help security leaders, platform owners, and procurement teams make grounded decisions about adopting and governing form platforms. We will:

1. Analyze the *business drivers and tradeoffs* that influence product design and default configurations.
2. Detail the *core security challenges* specific to form products, spanning transmission, storage, identity and access, client-side risks, integrations, and compliance operations.
3. Summarize *real-world incidents and plausible attack paths* to illustrate how failures occur in practice.
4. Propose a *taxonomy of security maturity* for data form platforms so buyers can benchmark vendors and align choices with data sensitivity and regulatory needs.

Our goal is not to single out individual providers, but to illuminate the systemic risk patterns of the category and highlight concrete controls and procurement signals that reduce exposure while preserving the speed and flexibility that made these platforms indispensable.

Data Form Platforms: Business Drivers and Tradeoffs

Data form platforms thrive because they let non-developers design and publish forms quickly and place them wherever business happens. That ease of use, combined with embeddability and deep integrations, explains their rapid spread across marketing, sales, HR, operations, and care delivery. The same forces widen trust boundaries and increase the blast radius of mistakes.

Embeddable and cross-domain architectures allow a vendor-hosted form to render inside virtually any website or product UI. This ubiquity blurs origin trust for end-users and introduces ambiguity about who controls the page around the form. When styling and theming are flexible enough to match brand guidelines without developer help, the platform becomes easier to adopt but also harder to distinguish from spoofed or manipulated copies.

The real value of a submission is realized only when it reaches a system of record. To enable that, platforms connect to CRMs, ERPs, marketing automation, analytics, support desks, and sometimes EHRs. The resulting mesh of APIs, connectors, and webhooks accelerates workflows but amplifies data propagation. Tokens and secrets proliferate; payloads are replicated across tools; and decisions made by non-technical creators can have organization-wide consequences for privacy and governance.

Competition intensifies these dynamics. General-purpose form builders go head-to-head with specialized forms embedded natively in products like HubSpot or Salesforce, which benefit from inherited identity, data models, and workflows. To keep pace, multipurpose platforms expand customization and plugin ecosystems, improving fit for diverse teams while multiplying places where policy can drift and controls can be inconsistently applied.

Finally, speed remains the decisive growth lever. Public links, template libraries, instant notifications, and one-click integrations make creation and sharing effortless. Defaults optimized for velocity, however, increase the odds that sensitive data is collected in ways that are hard to audit or control. Non-technical users can publish widely, embed on unvetted domains, and wire data into many destinations before security teams have a chance to review the implications.

The next section details the specific threat classes that arise from these pressures and the technical controls that address them.

Core Security Challenges in Data Form Products

Cybersecurity Threats

The architectural patterns that make form platforms scalable and user-friendly create systematic vulnerabilities in how sensitive data is collected, transmitted, and stored.

Insecure Transmission and Storage of PII

Form platforms handle sensitive data across multiple trust boundaries—from user browsers to platform infrastructure to downstream integrations. Many platforms fail to implement consistent encryption standards across these pathways. While HTTPS is typically enforced for form submission endpoints, data may be transmitted over unencrypted channels during processing, stored in plaintext databases, or cached in intermediate systems without proper protection.

Storage encryption is often inconsistent across platform tiers. Free and basic plans may store form responses in shared databases with minimal encryption, while enterprise tiers offer dedicated encryption keys or bring-your-own-key options. This tiered approach means the most security-sensitive use cases—small businesses collecting customer data or startups handling early user information—often receive the weakest protection.

Multi-tenant architecture amplifies these risks significantly. When combined with unencrypted storage, a successful exploit in a multi-tenant system can have catastrophic blast radius, potentially exposing data from all customers simultaneously. Attackers may pivot from compromised low-value accounts (such as free or freemium tier users with minimal security monitoring) to access data from enterprise customers sharing the same underlying infrastructure. Tenant isolation failures become particularly dangerous when encryption is absent or poorly implemented, as database-level compromises can expose sensitive data across organizational boundaries.

Backup and disaster recovery systems frequently become blind spots. While production databases may implement encryption at rest, backup files, log archives, and disaster recovery systems may retain plaintext copies of sensitive submissions for extended periods, often in different geographic regions than users expect.

Default Settings That Prioritize Convenience Over Security

Most form platforms optimize default configurations for rapid adoption and immediate value, not security. New forms are often created with public visibility, liberal sharing permissions, and indefinite data retention. Email notifications containing form responses may be sent to multiple recipients without encryption, and webhook endpoints may be configured to accept data from any source without authentication.

Link security represents a particular weak point. Form sharing relies heavily on URLs that are often short, predictable, or contain guessable identifiers. Public form links typically lack expiration dates, access restrictions, or usage monitoring, allowing unauthorized access long after the original sharing intent. **Open redirect vulnerabilities** in form platforms can be exploited to send users to malicious sites while appearing to originate from trusted domains, particularly dangerous given forms' role in capturing sensitive information.

Account security defaults compound these issues. New accounts may be created with weak password requirements, no mandatory email verification, and immediate access to create and share forms publicly. Administrative privileges are often granted broadly within organization accounts, and account recovery processes may rely on easily compromised email accounts or security questions.

Response data is typically accessible to anyone with the form creation account credentials, regardless of their actual need to access specific forms or data types. Administrative functions like form duplication, export, and sharing are often available to all users within an organization account, creating insider risk and making it difficult to implement least-privilege access controls.

Many platforms default to storing unlimited form responses indefinitely, creating expanding data lakes without clear retention policies or automated deletion. Users must actively configure data retention limits, and these controls may not be available in lower-tier plans.

Weak Secure Software Development Lifecycle (SSDL)

The rapid development cycles and feature-focused roadmaps common in the SaaS form builder space often deprioritize security testing and secure coding practices.

SQL injection vulnerabilities persist in dynamic form processing engines. When platforms generate database queries based on user-defined form structures, field names, or filtering criteria, insufficient parameterization can allow attackers to manipulate queries and access unauthorized data. The multi-tenant nature of these platforms amplifies the impact—a successful SQL injection attack could potentially access data across multiple customer accounts.

Insecure direct object references (IDORs) and access control issues are particularly common in form platforms due to their sharing-focused architecture. Form URLs, response export links, and administrative endpoints often rely on predictable identifiers or insufficient authorization checks. Attackers can enumerate form IDs to access forms from other accounts, view responses to forms they shouldn't access, or modify form configurations by manipulating URL parameters.

Insufficient input validation creates multiple attack vectors. User-generated content in form titles, descriptions, and thank-you messages may not be properly sanitized, leading to stored XSS vulnerabilities. File upload features may accept dangerous file types or fail to scan uploads for malware. Even seemingly innocuous features like custom CSS styling can introduce injection points if not properly validated and sandboxed.

Weak Vulnerability Management

Form platform providers often lack comprehensive vulnerability management programs, creating prolonged exposure to security risks in both proprietary code and third-party dependencies.

Internal vulnerability management deficiencies are widespread across the category. Many providers lack regular penetration testing, comprehensive security assessments, or structured bug bounty programs that could identify vulnerabilities before they're exploited. When internal security testing does occur, there may be no clear service level agreements (SLAs) for remediation, allowing critical vulnerabilities to persist for months or even years. The absence of dedicated security teams or external security partnerships means vulnerabilities are often discovered only after customer reports or actual incidents.

Third-party dependency management represents an even greater blind spot. Form platforms typically rely heavily on open-source libraries and frameworks for everything from front-end rendering to back-end data processing. Without proper dependency management processes, platforms may continue using outdated components with known Common Vulnerabilities and Exposures (CVEs) for extended periods. The vast ecosystem of JavaScript libraries used for form builders, combined with infrequent dependency updates, creates an expanding attack surface that many providers fail to monitor or address systematically.

The distributed nature of form deployment—with embedded widgets across countless third-party websites—makes it difficult to ensure security updates reach all deployment contexts. A patched platform may still be vulnerable if embedded forms are cached by content delivery networks or if customers are using outdated embed codes.

Authentication and Access Control Gaps

Form platforms face unique authentication challenges due to their role as boundary-spanning tools used by diverse audiences with varying security sophistication. The combination of ease-of-use imperatives and broad accessibility requirements often results in authentication and access control implementations that prioritize adoption over security.

Weak Admin and User Authentication Practices

Many form platforms implement minimal authentication requirements to reduce friction during account creation and form sharing. *Email address validation* is frequently skipped or implemented as an optional step, allowing users to create accounts with nonexistent or uncontrolled email addresses. This creates immediate problems for account recovery, audit trails, and communication about security incidents.

Password policies across the category tend to be permissive, often requiring only basic length requirements without complexity rules, breach database checks, or regular rotation policies. Free and basic tier accounts may have even weaker requirements, creating a two-tier security model where the most price-sensitive users—often small businesses handling customer data—receive the least protection.

Account takeover risks are compounded by *weak account recovery processes* that rely solely on email-based password resets. When the underlying email accounts are compromised or when password reset tokens have long expiration windows, attackers can gain persistent access to form accounts and all associated data.

Public Links Without Expiry or Access Restrictions

The sharing model fundamental to form platforms creates systematic access control weaknesses. *Public form links* are typically generated as permanent, unguessable URLs with no built-in expiration dates or usage limits. Once shared, these links can circulate indefinitely, providing access to forms long after the original business context has changed.

Open redirect vulnerabilities in form platforms pose particular risks because forms are trusted data collection points. Attackers can craft malicious URLs that appear to lead to legitimate forms but redirect users to phishing sites after form submission, or use the form platform's domain reputation to bypass email security filters and URL reputation systems. These phishing sites can be specifically designed to steal form platform credentials, allowing attackers to subsequently access accounts containing highly sensitive form submissions from legitimate business operations.

Link management is often entirely manual, with no centralized visibility into where forms have been shared, embedded, or linked. Organizations lose track of form distribution, making it impossible to revoke access when employees leave, partnerships end, or data collection purposes change.

Lack of SSO or MFA Support in Freemium Tiers

Enterprise identity integration is typically reserved for premium tiers, forcing smaller organizations to manage form platform access through separate credential sets that can't be centrally controlled or monitored. Without single sign-on (SSO) integration, IT teams lose visibility into who has access to form creation capabilities and—more critically—who can access form submissions, which typically contain far more sensitive information than form configurations themselves.

Multi-factor authentication (MFA) is often unavailable or optional in free and basic plans, creating a security gap precisely where oversight is typically weakest. Organizations using freemium tiers for sensitive data collection—common in startups, small businesses, and departmental use cases—lack the additional authentication factors that could prevent account compromise.

The absence of *centralized identity and access management (IAM)* integration means form platforms become shadow IT applications with their own user databases, permission models, and access logs that don't integrate with organizational security monitoring and compliance systems.

Lack of Auditability

Access logging in form platforms is often limited to basic creation and submission events, without detailed records of who accessed what data when. Administrative actions like form duplication, bulk export, sharing changes, and account modifications may not be logged at all, creating blind spots for security investigations and compliance auditing.

User activity monitoring typically focuses on form performance metrics rather than security-relevant events. Unusual access patterns, bulk data downloads, or access from new geographic locations may not trigger alerts or be available for security team review.

Integration audit trails are particularly weak, with limited visibility into which third-party systems are receiving form data, when integration configurations change, or whether webhook endpoints are successfully receiving and processing sensitive information.

Third-Party Integrations and API Abuse

The integration ecosystem that makes form platforms valuable also creates extensive attack surfaces through API misconfigurations, insecure credential management, and uncontrolled data propagation to third-party systems.

Weak Configuration for Easy Integration

Form platforms prioritize integration simplicity to accelerate user adoption and reduce support overhead. This leads to *overly permissive default API configurations* that grant broad access rights without requiring users to specify minimum necessary permissions. OAuth integrations often request expansive scopes that include read and write access to entire systems, rather than limiting access to specific data types or operations relevant to form processing.

API authentication mechanisms frequently rely on long-lived tokens or API keys that users generate once and rarely rotate. These credentials may be stored in plaintext within form platform databases or transmitted through insecure channels during initial setup. When integrations break, users often generate new credentials without revoking old ones, leading to credential sprawl and expanded attack surfaces.

Integration testing and validation is typically minimal, with platforms accepting user-provided webhook URLs and API endpoints without verifying their legitimacy or security posture. Users can easily misconfigure integrations to send data to development environments, personal accounts, or entirely incorrect systems without detection.

Centralized and Insecure Handling of API Tokens and Secrets

The multi-tenant architecture of form platforms creates concentrated repositories of API credentials and integration secrets that represent high-value targets for attackers. *Centralized credential storage* means a single platform breach can expose authentication tokens for hundreds or thousands of downstream systems across multiple customer organizations.

Secrets management practices often fail to meet enterprise security standards. API tokens may be stored without encryption, transmitted in server logs, or cached in browser sessions longer than necessary. When customers connect their CRM, marketing automation, or HR systems to form platforms, those integration credentials become part of the form platform's attack surface.

Cross-tenant credential exposure represents a particularly severe risk in shared infrastructure. Database configuration errors, application-level access control bugs, or privilege escalation vulnerabilities could potentially allow one customer's integration credentials to be accessed by other customers sharing the same platform instance.

Webhooks Might Leak Data to Insecure Endpoints

Webhook configurations create direct data pipelines from form platforms to external systems, often with minimal security controls or monitoring. *Webhook endpoint validation* is typically limited to basic URL format checking, without verification that endpoints are legitimately controlled by the customer or properly secured.

Data transmission to webhooks usually occurs over HTTPS but may lack additional protections like request signing, payload encryption, or delivery confirmation. This creates opportunities for man-in-the-middle attacks, data interception, or webhook spoofing where attackers substitute malicious endpoints to capture form submissions.

Webhook retry mechanisms can amplify security incidents when misconfigured. Failed webhook deliveries may be retried indefinitely, potentially flooding logs with sensitive data or continuing to send information to compromised endpoints long after the initial security incident.

Unmonitored third-party endpoints represent a significant blind spot. Once webhook URLs are configured, form platforms typically have no visibility into whether those endpoints are properly secured, whether they're logging received data appropriately, or whether they've been compromised. Customer organizations may lose track of where their form data is being sent, especially when webhook configurations are managed by different teams or inherited from previous integrations.

Development and staging environment exposure is common when users configure webhooks during testing phases and forget to update URLs for production use. Form data from live business operations may be inadvertently sent to development systems with weaker security controls, broader access permissions, or inadequate data-handling procedures.

Client-Side Vulnerabilities

The embedded nature of form platforms creates unique client-side attack vectors that traditional web applications don't face. Forms must operate securely within untrusted hosting environments while maintaining functionality across diverse integration contexts.

Cross-Site Scripting via Custom HTML Inputs or Form Definition

Form builders typically allow users to customize form appearance and behavior through *custom HTML, CSS, and JavaScript inputs*. While this flexibility enables branded experiences and advanced functionality, it creates direct pathways for stored XSS attacks when user-generated content isn't properly sanitized. Malicious scripts embedded in form titles, descriptions, thank-you messages, or custom styling can execute in the browsers of anyone who views or submits the form.

Form definition structures themselves can become XSS vectors when platforms allow dynamic content generation based on user input. Field labels, placeholder text, validation messages, conditional logic expressions, and translation strings may incorporate user-controlled data without adequate encoding, allowing script injection that executes when forms are rendered. Multi-language form support compounds this risk when translation content is sourced from user inputs or third-party translation services without proper sanitization.

Administrative interface XSS represents a particularly severe risk, as malicious content in form configurations can execute with the privileges of form administrators when they view response data, edit form settings, or access analytics dashboards. This can lead to account takeover, credential theft, or unauthorized access to all forms and responses within an organization.

Multi-tenant XSS amplification occurs when script injection in one customer's forms can affect other customers sharing the same infrastructure. While proper tenant isolation should prevent this, implementation flaws in shared rendering engines or caching systems can allow XSS payloads to cross tenant boundaries.

Lack of Content Security Policy Headers

Content Security Policy (CSP) implementation in form platforms faces inherent conflicts with integration requirements. Forms must often load resources from multiple domains, execute inline scripts for functionality, and communicate with parent pages when embedded. These requirements frequently lead to *overly permissive CSP configurations* that allow unsafe-inline script execution, broad domain whitelists, or missing CSP headers entirely.

Embedded form CSP inheritance creates additional complexity. When forms are embedded via iframes, they may inherit CSP policies from parent pages that are either too restrictive (breaking form functionality) or too permissive (negating security benefits). Form platforms often recommend disabling or relaxing CSP policies to ensure compatibility, undermining the security of both the form and the hosting site.

Dynamic CSP generation based on user configurations can introduce vulnerabilities when platforms attempt to automatically generate appropriate policies. If CSP directives are built dynamically based on user-specified integration endpoints or custom resources, improper validation can lead to CSP bypass vulnerabilities or unintended policy weakening.

Clickjacking Attack Risks in Embeddable Iframes

The iframe-based embedding model that makes forms widely deployable also creates *inherent clickjacking vulnerabilities*. Attackers can embed legitimate forms within malicious pages using transparent overlays, tricking users into submitting sensitive information while believing they're interacting with trusted interfaces. *X-Frame-Options* and *frame-ancestors* policies are often configured to allow broad embedding to maximize integration compatibility, meaning forms can be embedded within any website, including malicious sites designed to obscure the form's true context.

Visual spoofing through iframe manipulation allows attackers to resize, reposition, or overlay form elements to create deceptive user interfaces, while *parent-child communication vulnerabilities* can arise when embedded forms use `postMessage` APIs without sufficient origin validation. These risks are amplified on mobile devices where UI manipulation is easier to disguise and touch-based interfaces make unintended interactions more likely.

Regulatory Compliance Challenges

Form platforms operate at the intersection of multiple regulatory frameworks while serving customers across diverse industries and jurisdictions. The combination of multi-tenant architecture, cross-border data flows, and varying customer compliance requirements creates systematic challenges for meeting regulatory obligations.

GDPR, CCPA, PCI DSS, and HIPAA Implications

General Data Protection Regulation (GDPR) compliance requires form platforms to implement privacy-by-design principles that often conflict with ease-of-use imperatives. Data minimization requirements mandate collecting only necessary information, but form builders typically encourage comprehensive data collection through unlimited field types and extensive template libraries. The broad consent requirements and explicit opt-in mechanisms required by GDPR are often relegated to optional features or buried in premium tiers.

Right to erasure (right to be forgotten) implementation faces technical challenges in multi-tenant environments where data may be replicated across backup systems, integrated third-party platforms, and analytics databases. Many form platforms lack automated deletion capabilities that can trace and remove personal data from all storage locations and downstream integrations within the required time frames.

California Consumer Privacy Act (CCPA) and similar state-level regulations create additional complexity for platforms serving U.S. customers. The "sale" of personal information definition under CCPA can encompass routine business operations like marketing automation integrations or analytics sharing, requiring explicit disclosure and opt-out mechanisms that most form platforms don't provide by default.

Health Insurance Portability and Accountability Act (HIPAA) compliance requirements for protected health information (PHI) create significant challenges for form platforms serving healthcare organizations. Business Associate Agreements (BAAs) require specific technical safeguards, access controls, and breach notification procedures that many platforms cannot support. The requirement for end-to-end encryption, audit logs, and user authentication standards often exceeds the capabilities of general-purpose form builders, forcing healthcare customers to use inadequate solutions or seek specialized alternatives.

Payment Card Industry Data Security Standard (PCI DSS) compliance becomes relevant when forms collect payment information, even if processing occurs through third-party payment processors. Many form platforms allow users to create payment forms without ensuring proper security controls, encryption standards, or network segmentation. The shared responsibility model between form platforms, payment processors, and customers often creates gaps where each party assumes the other is handling PCI requirements.

Logging, Auditing, and Breach Notification Capabilities

Regulatory audit trail requirements extend far beyond the basic access logging covered in authentication controls. Compliance frameworks require detailed records of data processing activities, consent collection and withdrawal, data retention and deletion actions, and third-party data sharing events. Form platforms often lack the capability to generate compliance-specific

reports showing data subject consent histories, processing lawfulness documentation, or data flow audit trails required by privacy regulations.

Breach detection and classification capabilities must distinguish between different types of security incidents based on regulatory impact. GDPR requires assessment of breach likelihood to result in "high risk" to data subjects, while HIPAA breach notification depends on probability of compromise assessment. Form platforms typically lack the contextual information and automated analysis capabilities needed to make these regulatory determinations quickly and accurately.

Multi-jurisdiction breach notification workflows require platforms to simultaneously meet different notification timelines, recipient lists, and content requirements across various regulatory regimes. The 72-hour GDPR notification timeline to supervisory authorities, combined with varying state breach notification laws and industry-specific requirements, creates complex orchestration challenges that most platforms haven't systematized.

Regulatory reporting and documentation capabilities often fall short of compliance requirements for demonstrating ongoing adherence to privacy principles, security measures, and data protection impact assessments. Platforms may lack the structured data collection and reporting tools needed to support customer compliance audits or regulatory examinations.

Data Residency and Sovereignty Issues

Geographic data storage requirements conflict with the cost optimization and redundancy strategies of multi-tenant SaaS platforms. Regulations like GDPR's data localization provisions, Russia's data localization law, or China's Cybersecurity Law require personal data to remain within specific geographic boundaries, but form platforms typically use global content delivery networks and cloud infrastructure that automatically distributes data for performance optimization.

Data processing location transparency is often limited, with customers unable to determine where their form data is being processed, stored, or backed up at any given time. Cloud infrastructure abstraction means form platforms may not themselves know the precise geographic location of customer data, making it impossible to provide the location guarantees required by various sovereignty regulations.

Cross-border data transfer mechanisms like Standard Contractual Clauses (SCCs) or adequacy decisions require ongoing legal and technical compliance that many form platforms are unprepared to manage. When international data transfer frameworks change (as occurred with Privacy Shield invalidation), platforms may lack the agility to quickly implement alternative legal bases for continued operation.

Vendor due diligence complexity increases when form platforms rely on cloud infrastructure providers, payment processors, and integration partners that each have their own data residency policies and regulatory compliance postures. The resulting chain of data processing agreements and compliance certifications can be difficult for customers to audit and verify, creating compliance gaps despite apparent regulatory coverage.

Real-World Attack Scenarios and Incident Analysis

Understanding how the vulnerabilities described in Section 3 manifest in practice requires examining actual security incidents within the form platform ecosystem. This section analyzes two significant breaches that demonstrate how business-driven design decisions and security gaps create exploitable attack vectors in real-world deployments.

Typeform Data Breach (2018): Multi-Tenant Storage Vulnerabilities

In June 2018, Typeform experienced a significant data breach when an attacker gained unauthorized access to their servers and downloaded a partial backup file containing customer data. The security team identified the breach on June 27 and addressed the immediate cause within thirty minutes, but the incident exposed fundamental weaknesses in backup security and tenant data protection.[1][2]

The breach affected data collected through surveys conducted before May 3, 2018, stored in unencrypted backup files. This revealed critical security gaps: sensitive customer data was stored without encryption, backup systems were accessible to external attackers, and the multi-tenant architecture meant that a single breach could expose data from thousands of organizations simultaneously.[3] The incident ultimately affected at least 100,000 records across multiple organizations.[3]

The incident demonstrated the cascading impact of form platform breaches. Notable affected organizations included U.K. digital bank Monzo (approximately 20,000 customers exposed), the Tasmanian Electoral Commission, and New York Public Radio, each containing different types of sensitive information ranging from financial data to voter details.[4][2] The Tasmanian Electoral Commission noted that while some of the stolen data is already public, the attacker may have also obtained names, addresses, email addresses, and dates of birth submitted by electors when applying for an express vote at recent elections.[2] Ocean Protocol reported that hackers accessed user email addresses, dates of birth, place of birth, wallet addresses, ID numbers, nationality, and for U.S. participants, Social Security numbers. Monzo customers had names, email addresses, city, age band, salary band, employer names, bank names, Twitter usernames, and postal codes exposed.[3]

The breach highlighted systematic security weaknesses common in form platforms: Unencrypted backup storage created unnecessary exposure even when production systems were secured, multi-tenant architecture amplified the impact by exposing data across organizational boundaries, and the distributed nature of form deployment meant that customers learned about the breach through their service providers rather than directly from Typeform. Monzo immediately ended its relationship with Typeform and committed to removing survey data from third-party providers within two months of collection to reduce future exposure windows.[4]

Gravity Forms Supply Chain Attack (2025): Malicious Code Distribution

In July 2025, Gravity Forms, a premium WordPress plugin used by over one million websites, suffered a supply chain attack when malicious code was injected into versions 2.9.11.1 and 2.9.12 available for manual download from the official website. The attack occurred between July 10-11, with the compromised versions distributed to customers downloading directly from the vendor's site.[5][6]

The malicious code was discovered when security researchers noticed suspicious HTTP requests to gravityapi.org, a domain registered on July 8 specifically for this attack. The injected malware collected extensive site metadata including URLs, admin paths, themes, plugins, and PHP/WordPress versions, then exfiltrated this information to attacker-controlled servers.[7][8]

The supply chain attack exploited the trust relationship between plugin developers and website administrators. The malicious code blocked legitimate update attempts, contacted external servers to fetch additional payloads, and created administrative backdoors on affected websites. Because the compromise occurred at the distribution level, even security-conscious administrators who downloaded from official sources received infected software.[6]

RocketGenius, the developer of Gravity Forms, responded by cycling all administrative passwords, updating credentials for download services, and releasing version 2.9.13 with the malicious code removed. The company confirmed that only manual downloads during the two-day window were affected, with automatic updates and licensing services remaining secure.[5]

The incident demonstrated the evolving sophistication of attacks targeting form platforms: Attackers invested in long-term infrastructure preparation (domain registration days before the attack), the compromise targeted high-value commercial software rather than free plugins, and the attack created persistent access mechanisms that could survive plugin updates if not properly remediated.

Common Attack Patterns and Implications

The Typeform and Gravity Forms incidents, while separated by seven years and employing different attack methods, reveal consistent patterns in form platform security failures that transcend individual vendor implementations.

Architectural vulnerabilities create amplified impact. Both breaches demonstrated how the fundamental design choices that make form platforms valuable—multi-tenant architecture and wide distribution—simultaneously magnify security failures. Typeform's multi-tenant backup systems meant a single vulnerability exposed data from thousands of organizations across diverse industries. Gravity Forms' supply chain attack leveraged the trust relationship between developers and administrators to distribute malicious code to over one million websites simultaneously.

Backup and auxiliary systems represent persistent weak points. The Typeform incident revealed that while production systems may implement appropriate security controls, supporting infrastructure often lags behind. Unencrypted backup files created unnecessary exposure windows that extended far beyond the original data collection time frame. Similarly, Gravity Forms' manual distribution mechanism became a vulnerability when it was compromised, despite automatic update systems remaining secure.

Trust relationships become systematic attack vectors. Both incidents exploited the trust relationships fundamental to form platform business models. Typeform customers trusted the platform to securely store their survey data, while form respondents trusted that legitimate-looking surveys would protect their personal information. Gravity Forms users trusted that official downloads from vendor websites would be secure, and website administrators trusted that security-conscious procurement from official sources would protect them from supply chain attacks.

Detection and response gaps extend breach impact. The Typeform breach operated undetected until discovered by the security team, allowing attackers to complete their data exfiltration. The Gravity Forms attack was discovered by external security researchers rather than internal monitoring, and operated for multiple days before remediation. In both cases, inadequate monitoring and alerting systems failed to detect the malicious activity in real time, prolonging the exposure window and increasing the overall impact.

Recovery complexity reflects integration depth. Both breaches created cascading remediation requirements beyond the immediate platform fixes. Typeform customers like Monzo had to assess their own data exposure, notify their customers, and implement new data governance policies for third-party services. Gravity Forms users needed to audit their websites for persistent backdoors, verify the integrity of their form data, and potentially rebuild compromised systems even after updating to clean plugin versions.

Industry-agnostic impact demonstrates universal risk. The affected organizations spanned healthcare, financial services, government, media, and technology sectors, illustrating that form platform vulnerabilities create cross-industry risks. The Typeform breach exposed everything from voter registration data to banking customer information, while the Gravity Forms attack potentially compromised websites across all industries that use WordPress.

These patterns indicate that form platform security challenges are not isolated technical issues, but systematic risks inherent to the business models and architectural decisions that define the category. The multi-tenant SaaS approach, emphasis on ease of use and broad accessibility, extensive third-party integration ecosystems, and supply chain dependencies create consistent vulnerability patterns that sophisticated attackers are actively exploiting.

These real-world examples validate the theoretical security challenges identified in Section 3, demonstrating that vulnerabilities in form platforms represent active, exploitable threats rather than hypothetical risks. Organizations evaluating form platforms must consider not only the direct security features of individual vendors, but the systematic risks introduced by the form platform category's fundamental business and technical architecture.

Security Maturity Taxonomy for Data Form Platforms

The security incidents analyzed in Section 4 demonstrate that not all form platforms present equal risk profiles. Organizations need a framework for evaluating and categorizing form platforms based on their security capabilities, compliance posture, and operational maturity. This section proposes a three-tier taxonomy that maps platform security features to organizational risk tolerance and regulatory requirements.

Framework Overview

The security maturity taxonomy evaluates form platforms across five critical dimensions:

Infrastructure Security encompasses data encryption, network security, access controls, and hosting environment safeguards that protect against external attacks and unauthorized access.

Compliance and Governance includes regulatory certifications, audit capabilities, data residency controls, and breach notification procedures required for meeting industry and regional requirements.

Development and Operations covers secure development practices, vulnerability management, incident response capabilities, and the operational maturity of the platform provider.

Integration and Data Flow Security addresses API security, webhook protection, third-party integration controls, and the security of data movement between systems.

User and Administrative Controls includes authentication mechanisms, role-based access management, sharing controls, and the security tools available to platform administrators and end-users.

Each platform is evaluated against these dimensions and assigned to one of three tiers based on their overall security maturity and target use cases.

Tier 1: Enterprise-Grade Security

Tier 1 platforms represent the highest security maturity level, designed for organizations with stringent security requirements, regulatory obligations, or high-sensitivity data processing needs.

Infrastructure Security Characteristics

- End-to-end encryption with customer-managed or bring-your-own encryption keys
- Dedicated infrastructure options or guaranteed tenant isolation
- Multi-region data residency with geographic controls
- Advanced DDoS protection and WAF capabilities
- Network segmentation and microsegmentation controls

Compliance and Governance

- SOC 2 Type II, ISO 27001, and industry-specific certifications (HIPAA, FedRAMP, PCI DSS Level 1)
- Comprehensive audit logging with tamper-proof storage and long-term retention
- Automated compliance reporting and data subject rights management
- Legal frameworks for cross-border data transfers
- 24-hour breach notification with detailed forensic reporting

Development and Operations

- Formal secure development lifecycle with security reviews at each phase
- Regular third-party penetration testing and vulnerability assessments
- Structured bug bounty programs and responsible disclosure processes
- Dedicated security team and Chief Information Security Officer
- Incident response team with defined SLAs for security events

Integration and Data Flow Security

- OAuth 2.0 and SAML integration with enterprise identity providers
- API rate limiting, authentication, and comprehensive monitoring
- Webhook signature verification and endpoint validation
- Data loss prevention controls and content scanning
- Integration approval workflows and security assessments

User and Administrative Controls

- Multi-factor authentication required for all administrative functions
- Granular role-based access controls with least-privilege enforcement
- Advanced sharing controls with expiration and access tracking
- Security dashboard with real-time monitoring and alerting
- Administrative audit trails with user behavior analytics

Target Use Cases: Healthcare organizations handling PHI, financial services collecting customer data, government agencies, large enterprises with complex compliance requirements, and organizations in highly regulated industries.

Tier 2: Business-Ready Security

Tier 2 platforms provide solid security foundations suitable for most business applications, with standard compliance certifications and moderate customization capabilities.

Infrastructure Security Characteristics

- Standard encryption at rest and in transit using industry-standard algorithms
- Shared infrastructure with logical tenant separation
- Primary and backup data centers with basic geographic distribution
- Standard SSL/TLS implementation with certificate management
- Basic network monitoring and intrusion detection

Compliance and Governance

- SOC 2 Type I, basic ISO certifications, or equivalent frameworks
- Standard audit logging with configurable retention periods
- GDPR and CCPA compliance tools with basic data subject rights support
- Standard privacy controls and data processing agreements
- Breach notification within regulatory time frames with customer communication

Development and Operations

- Regular security updates and patch management processes
- Annual or bi-annual third-party security assessments
- Basic vulnerability management with reasonable remediation timelines
- Customer support team with security escalation procedures
- Documented incident response procedures

Integration and Data Flow Security

- Standard API authentication with basic rate limiting
- Common integration protocols (REST, webhooks) with SSL protection
- Integration marketplace with basic security validation

- Standard data export and import capabilities
- Basic webhook authentication and retry mechanisms

User and Administrative Controls

- Multi-factor authentication available for administrative accounts
- Basic role-based access controls with common permission sets
- Form sharing with basic privacy controls and link management
- Standard user management with password policy enforcement
- Basic activity logging and access reporting

Target Use Cases: Mid-market businesses, professional services firms, educational institutions, nonprofit organizations, and companies with standard security and compliance requirements.

Tier 3: Basic Security Implementation

Tier 3 platforms focus on ease of use and affordability while providing fundamental security protections suitable for low-sensitivity data collection and small business applications.

Infrastructure Security Characteristics

- Basic encryption in transit with standard SSL certificates
- Shared infrastructure with basic logical separation
- Single data center or basic redundancy
- Standard password-based authentication
- Basic spam and abuse protection

Compliance and Governance

- Self-attestation to basic security practices
- Limited audit logging with short retention periods
- Basic privacy policy and terms of service
- Manual breach notification processes
- Limited compliance framework support

Development and Operations

- Basic security practices with periodic updates
- Limited security testing or assessments
- Community-driven or basic vendor support
- Basic documentation and help resources
- Informal incident response procedures

Integration and Data Flow Security

- Basic API access with simple authentication
- Standard webhook support with basic configuration
- Limited integration options with popular services
- Basic data export capabilities
- Manual integration setup and management

User and Administrative Controls

- Password-based authentication with basic complexity requirements
- Limited user roles and permission structures
- Basic form sharing with public/private settings
- Simple user management without advanced controls
- Limited activity tracking and reporting

Target Use Cases: Small businesses, individual entrepreneurs, community organizations, event organizers, and applications involving non-sensitive data collection such as contact forms, event registration, and general surveys.

Evaluation and Selection Framework

Organizations should evaluate form platforms by first assessing their own requirements across three key areas:

Data Sensitivity Assessment requires organizations to classify the types of information they collect, including personal data, financial information, health records, or business-sensitive content, and determine the potential impact of unauthorized disclosure.

Regulatory Requirements Analysis involves identifying applicable compliance frameworks such as GDPR, HIPAA, PCI DSS, or industry-specific regulations, and determining the specific technical and operational controls required for compliance.

Organizational Risk Tolerance includes evaluating the organization's cybersecurity maturity, available resources for platform management, and acceptable levels of security risk based on business priorities and constraints.

Based on this assessment, organizations can select the appropriate tier and evaluate specific platforms within that tier using the framework criteria. The taxonomy provides a foundation for vendor selection, security requirements definition, and ongoing risk management for form platform deployments.

Conclusion

Data form platforms have become essential infrastructure for modern digital operations, serving as the primary interface between organizations and their customers, employees, and stakeholders. The ease of deployment, rich feature sets, and extensive integration capabilities that make these platforms valuable also create systematic security vulnerabilities that extend far beyond traditional application security concerns.

This analysis has demonstrated that the security challenges facing form platforms are not isolated technical issues, but systematic risks inherent to their business models and architectural designs. The tension between usability and security—manifested in features like one-click publishing, broad embeddability, and frictionless integrations—creates consistent vulnerability patterns across the category. Multi-tenant architectures amplify the impact of individual security failures, while the distributed nature of form deployment makes comprehensive security monitoring and incident response particularly challenging.

The real-world incidents examined in this paper illustrate how these theoretical vulnerabilities translate into actual breaches with significant business impact. The Typeform incident demonstrated how unencrypted backup systems and multi-tenant architecture can expose sensitive data across thousands of organizations simultaneously. The Gravity Forms supply chain attack showed how trust relationships between platform vendors and users can be weaponized to distribute malicious code at massive scale. Both incidents revealed common patterns: inadequate monitoring and alerting systems, complex recovery requirements due to deep integrations, and cascading impacts that extend far beyond the immediate platform compromise.

The systematic nature of these risks requires a structured approach to platform evaluation and risk management. The security maturity taxonomy presented in this paper provides organizations with a framework for aligning platform selection with their specific risk tolerance, regulatory requirements, and data sensitivity levels. Rather than treating all form platforms as equivalent, organizations must recognize that security capabilities vary dramatically across the ecosystem, from basic implementations suitable only for low-sensitivity applications to enterprise-grade solutions capable of meeting stringent compliance requirements.

For Security Leaders and Procurement Teams, the evidence presented here underscores the importance of treating form platform selection as a critical vendor risk management decision. The widespread deployment and business-critical nature of these platforms means that security failures can have organization-wide impact, affecting customer trust, regulatory compliance, and operational continuity. Due diligence must extend beyond feature comparisons to include comprehensive security assessments, vendor security posture evaluation, and ongoing risk monitoring.

For Platform Providers, the analysis highlights the need for security-by-design approaches that recognize the unique risk profile of form platforms. The business imperatives that drive platform adoption—speed, ease of use, and broad integration—need not be incompatible with strong security controls, but they require deliberate architectural decisions and operational investments. The most successful platforms will be those that can deliver both accessibility and security without forcing users to choose between them.

For the Industry, the incidents and vulnerability patterns documented in this paper suggest the need for more robust security standards and practices specific to form platforms. Unlike traditional web applications that operate within well-defined security perimeters, form platforms span organizational boundaries and create complex trust relationships that existing security frameworks may not adequately address.

The continued evolution of cyber threats, increasing regulatory requirements, and growing awareness of privacy risks will only intensify the security challenges facing form platforms. Organizations that recognize these challenges and implement appropriate risk management strategies will be better positioned to capture the benefits of these powerful tools while protecting the sensitive information they handle. Those that treat form platform security as an afterthought may find themselves facing the same cascading consequences demonstrated by the incidents analyzed in this paper.

The goal of this analysis is not to discourage the use of form platforms, but to promote their secure adoption through better understanding of inherent risks and available mitigations. With proper evaluation, selection, and governance, organizations can harness the productivity and operational benefits of form platforms while maintaining the security and compliance postures their stakeholders expect and regulations require.



About Kiteworks Secure Data Forms

Kiteworks Secure Data Forms deliver Tier 1 security without compromising the speed, ease of use, and integration capabilities that modern enterprises demand. With FedRAMP Moderate Authorization and High Ready status, FIPS 140-3 validation, and comprehensive compliance support spanning HIPAA, GDPR, SOX, PCI DSS, NIS 2, ISO 27001, and 30+ additional frameworks, Kiteworks provides the only form solution combining enterprise-level security certifications with complete data sovereignty control and zero-trust architecture. Built on a hardened virtual appliance and developed through a rigorous secure software development lifecycle, Kiteworks maintains continuous security validation through an advanced bug bounty program. End-user self-service authoring, seamless integration with existing enterprise systems through robust APIs, and real-time compliance monitoring eliminate the traditional tradeoff between security and usability. Trusted by 3,800+ enterprise customers, Kiteworks transforms vulnerable data collection into your strongest compliance and security asset.

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