



Gemalto

Streamlining file-sharing and boosting productivity in a global, “security-first” organization

“We chose Accellion because it was the best suited solution to meet our very rigorous security requirements and help improve productivity.”

- Vincent Lалуque
ISS Core Services Manager,
Gemalto

Background

Gemalto is a world leader in digital security, enabling businesses and governments around the world to offer trusted and convenient digital services to billions of individuals. The Company is one of the world’s largest manufacturers of SIM cards, and also provides software solutions, smart cards, tokens and secure modules.

The Company is headquartered in the Netherlands, with offices in 46 countries and over 14,000 employees.

Challenge

Gemalto had been looking to restructure and centralize its secure file-sharing system that had been comprised of several tools, which was proving cumbersome for end-users. The Company was looking to simplify and streamline the file-sharing process and began looking for one corporate file-sharing service that was both user-friendly and tailored to their unique business needs.

Solution

Accellion took part in a three-month preliminary study launched by Gemalto to examine the Company’s end user requirements. This enabled Accellion to propose a targeted solution that addressed existing problems and gave users greater freedom, while also ensuring the solution was deployed in a timely manner with minimal disruption. The pre-study also allowed Accellion to demonstrate it was compliant with Gemalto’s security practices and policies, which were especially rigorous given the nature of the Company’s products and services.

Quick Facts – Gemalto



Deployed Since
2014



Number of Users
2000



Atos Integrated
Yes



Compliant
Yes



Mobile Integration
Yes

✓ A streamlined secure file-sharing solution which is easy-to-use and accommodates unique needs

✓ On-premises deployment that integrates with existing infrastructure

✓ Supports large file-sharing for hundreds of employees distributed across multiple geographies

Gemalto had an additional requirement - the file-sharing and collaboration solution had to be fully implemented on-premises, and compliant with the Company's Atos infrastructure. Another important consideration was Gemalto's size. There was a potential user base of 1,500 individuals across nine global business units sharing over 20,000 files per year and storing of one terabyte of data.

With Accellion, Gemalto now has an on-demand and continuous file synchronization solution so that its global workforce can safely access and share the most current files – including files that exceed 80GB in size – efficiently and securely on any device. By enhancing collaboration globally at Gemalto, Accellion has boosted productivity but not at the expense of security or compliance.

TOP-SELLING POINT

Compliant with strict IT security policies and procedures.

STAND-OUT FUNCTIONALITY

Ability to enhance security, collaboration and productivity with an easy-to-deploy, on-premises solution.

KEY USE CASE

The ability to send large files (80GB+) efficiently and securely between a globally distributed workforce.

About Accellion

Accellion, Inc. is the industry leader in providing private cloud solutions for secure access and sharing of enterprise information across devices, enabling employees to work securely wherever. Founded in 1999, Accellion is an award-winning, private company headquartered in Palo Alto, California with offices in North America, APAC, and Europe. The company has evolved from its roots in cloud storage into a leading enterprise security software provider. More than 15 million business users and 2,500 of the world's leading corporations and government agencies, including Procter & Gamble; Indiana University Health; Kaiser Permanente; Hogan Lovells; Bridgestone; Harvard University; the Securities and Exchange Commission; and NASA use Accellion solutions to protect confidential information, ensure compliance, increase business productivity, and reduce IT costs.

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