Kiteworks

SOLUTION BRIEF

FOR IT AND SECURITY LEADERS IN REGULATED INDUSTRIES

MODERNIZE YOUR LEGACY FILE SHARING SYSTEMS

The Business Case for Consolidating Fragmented File Sharing Onto One Unified, Secure Platform

GDPR | HIPAA | CMMC | FedRAMP | PCI DSS | ISO 27001 | BSI C5

The Challenge

Most organizations run five to fifteen disconnected file sharing systems (network shares, FTP servers, and first-generation cloud storage), each with its own security model and audit log format. The result: Audit preparation consumes weeks of manual effort because logs are scattered across systems in incompatible formats. Compliance gaps surface only when auditors flag them, and productivity stalls as employees resort to personal email and shadow IT to bypass system limitations.

The Solution

Kiteworks replaces dozens of disconnected systems with a single enterprise-grade platform that unifies security, automates compliance reporting, and enables seamless external collaboration without VPNs or manual provisioning. One unified control plane governs every sensitive data exchange across people, machines, and systems, including email, file sharing, APIs, and AI agents. Security and compliance teams gain complete, real-time visibility into every data interaction while IT complexity and cost drop dramatically.

Proven Results

90%
Reduction in IT overhead

75%
Faster partner onboarding

60%
Lower total cost of ownership

Key Capabilities

Unified Platform
Replace 10 or more disparate systems with one centralized solution. Single-pane visibility across all data activities eliminates shadow IT and consolidates governance under one control plane.

Zero-Trust Security
Hardened virtual appliance with embedded firewalls, end-to-end encryption using customer-owned keys, and AI-powered threat detection with real-time alerts, protecting sensitive data even if outer defenses fail.

Automated Compliance
A unified audit log consolidates every data activity with built-in reporting for GDPR, HIPAA, and CMMC. Comprehensive chain-of-custody tracking provides forensic-ready evidence for any regulatory audit.

Seamless Collaboration
Secure external file sharing without VPNs. Self-service partner onboarding with automated provisioning, large file transfers up to 16 TB, and single-click integration with Microsoft 365 and Google Workspace.

Risk Mitigation
Consolidated security controls and built-in hardening reduce breach and ransomware exposure. Possessionless editing and digital rights management protect intellectual property throughout its lifecycle.

Measurable ROI
Modernization delivers immediate return through reduced licensing costs, eliminated IT complexity, and avoided costs from security incidents and compliance failures, while enabling faster partner collaboration.

Legacy File Sharing

Fragmented systems create security blind spots, compliance gaps, and productivity bottlenecks that cost organizations millions annually.

- Each channel (email, MFT, forms, AI) needs separate tools, separate management, and produces separate logs
- Shared credentials and no MFA on critical repositories
- Weeks of manual effort to prepare for a single audit
- Complex VPN requirements blocking external collaboration
- Shadow IT proliferating as employees work around limitations

With Kiteworks

One unified platform replaces complexity with control, securing every sensitive data exchange while making compliance and collaboration faster.

- Single platform for file sharing, email, APIs, and AI agents
- Zero-trust architecture with customer-owned encryption keys
- Automated audit logs with built-in compliance reporting
- Secure external sharing without VPNs or manual provisioning
- Complete data visibility across every channel and workflow

Ready to Modernize Your File Sharing Infrastructure?

www.kiteworks.com

Kiteworks

Kiteworks' mission is to empower organizations to effectively manage risk in every send, share, receive, and save of sensitive data. The Kiteworks platform provides customers with a secure data exchange platform that delivers data governance, compliance, and protection. The platform unifies, tracks, controls, and secures sensitive data moving within, through, and out of the organization, significantly improving risk management and ensuring regulatory compliance for all sensitive data exchange.

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